



**Pocono Rabbit Farm & Laboratory Inc.**

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November 21, 2013

Dr. Phillip Berman  
Department of Biomolecular Engineering  
1156 High Street, M/S SOE2  
University of California  
Santa Cruz, CA 95064

Dear Dr. Berman,

I am please to offer you our price for custom polyclonal antibody production in Rabbits. You will provide the antigens at suitable concentrations and buffers for the immunizations.

Each time there will be six rabbits per antigen. There will be between 180 to 200 rabbits during the five years.

The price quote assumes that you will provide us with antigen and all adjuvants. The antigen can be lyophilized, in PBS, or another suitable buffer.

\$499 per pair of Rabbits - First three months (91 days)  
Month 0 - Setup / Small Prebleed / SC Immunization  
Month 1 - SC Immunization  
Month 1.5 – Large Bleed  
Month 2 - SC Immunization  
Month 2.5 – Large Bleed

Project extension after 3 months. Pricing is per rabbit - PRF&L Pricing is based on large bleed at \$25, boosts at \$15 and daily maintenance fee at \$2.50. All protocols will run for 12.5 months.

Month 6 - IM Immunization  
Month 6.5 – Large Bleed  
Month 9 - IM Immunization  
Month 9.5 – Large Bleed  
Month 12 - IM Immunization  
Month 12.5 – Exsanguination  
Month 3 to Month 12.5 or 289 Days Maintenance Fee at \$2.50 per day.

Total per two rabbits for 12.5 month protocol - \$2184  
Total per four rabbits for 12.5 month protocol - \$4368  
Total per six rabbits for 12.5 month protocol - \$6552

Shipping to CA - per package \$77. Shipping charge is the \$77, regardless of the number of bleeds in the package. If all six groups are started at the same time per year, there will be five shipping charges.

Terms – Payment for the first 91 days must be received prior to shipment of any bleeds. Project extensions is charged a-la-carte and is net 30 days. I am able to hold these prices until December 31, 2014.

Quote 13K211

To setup a project, please visit our website – [www.prfal.com](http://www.prfal.com), complete the:

1. Client Information Form
2. Antibody Production Order Form

I look forward to working with you on these projects.

Best regards,

Scott Conklin

This price quote is prepared to give an estimate of expenses for custom antibody production for your convenience. Because result of custom antibody production is dependent on many factors such as antigen preparation and success with an animal with a variable immune system, you may wish to change the protocol. This price quote is intended to give an estimate of services to be provided and is not a contract of services to be provided. Actual charges for animal work will be calculated using the Custom Antibody Production Price Schedule in effect at the time the services are rendered.